



WILLIAMS
TELECOMMUNICATIONS

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Williams Telecommunication's Acquires ICS Telecom



ICS TELECOM



For Immediate Release

Mississauga , Ontario, July 2, 2013 - Williams Telecommunications headquartered in Mississauga, Ontario, through its subsidiary Frontrunner Networks, headquartered in Rochester, NY, with offices throughout New York State and in Chicago, Illinois, a leading provider of world class communications solutions, today announces the acquisition of ICS Telecom. ICS Telecom has been a leading provider of telecom solutions since 1976.

"The purchase of ICS Telecom, headquartered in Victor, New York further increases Frontrunner Networks share in the communications market. The combination of ICS Telecom's over 35 years of experience in providing voice, data and network services and Frontrunner Networks vast experience in Unified Communications and network security systems will provide our clients a more robust hardware solution portfolio and enhanced services." Said Jim Williams, President and CEO of Williams Telecommunications group- the parent company of the Frontrunner Networks.

"The synergy between the two companies was ideal and the timing was perfect" said I.C. Shah, founder of ICS Telecom Inc. " The chemistry Jim Williams and I had was instrumental in wanting Frontrunner to make the this acquisition" further said Shah.

"As a result of this acquisition, Frontrunner Networks and ICS Telecom will be able to greatly expand our market shares in the Northeast United States and across the country. This partnership brings together an amalgamation of massive communication experience, with both companies being founded in the latter half of the 1970's, in different areas in order to create the pre-eminent providers of communication and network solutions and unsurpassed managed services." According to Jim Williams.

Both Frontrunner Networks and ICS Telecom will now be able to leverage each other's resources and infrastructure in order to deliver the foremost, all-inclusive communications solutions to all of their clients. "Our clients will continue to receive the same high quality solutions and response times which they have come to expect. It is our goal to always exceed our clients' expectations" stated Jim Williams, President of Frontrunner Networks.

ICS Telecom, which will continue to operate under that name, is now a wholly owned subsidiary of Frontrunner Networks and no immediate changes in staffing are expected.

Frontrunner Networks is a wholly owned subsidiary of Williams Telecommunications Corp., based in Mississauga, Ontario. Williams Telecommunications Corp., founded in 1992, is recognized as the premier independent worldwide distributor of telecommunications equipment and supplier of information and customer service. Williams Telecommunications distributes telephone equipment worldwide, and operates the country's leading state-of-the-art repair and remanufacturing facility.

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